








Recent Searches by Arnold Partners, LLC

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Company	Position	CEO	Placed Candidate	Investors	Industry
 Roblox	CFO	David Baszuki	AndyChmyz	First Round Capital, Altos Ventures	Platform / Gaming / Social
<p>Backed by First Round Capital and Altos Ventures, Roblox was seeking a CFO++. Arnold Partners delivered in finding Andy Chmyz to help lead the company in a new phase of growth. A year on, the company is thriving, moving up and to the right.</p>					
 Cloud Cruiser	CFO	Dave Zabrowski	Dan Gaudreau	OnSet Ventures	SaaS/Cloud
<p>Backed by repeat venture relationship OnSet Ventures, Cloud Cruiser was an early stage company seeking a CFO to work side by side with the CEO to grow the company. With major partnerships with Microsoft and Amazon Web Services, the CEO wanted a sophisticated communicator who could represent Cloud Cruiser to customers, strategic partners and the investment community. We delivered exactly what he was looking for.</p>					
 Direct Flow Medical	CFO	Dan Lemaire	David Boyle	New Leaf Venture Partners	Medical Device
<p>Backed by repeat venture relationship New Leaf Venture Partners, Direct Flow Medical sought a public markets CFO. Located in Santa Rosa, this posed a challenge as the talent pool was not as deep as anyone would have liked. Using our extensive network, we were able to find a slate of candidates and an ultimate winner in David Boyle.</p>					
 LifeNexus	CFO	David Strand		Frazier	Healthcare Information Technology
<p>Backed by sophisticated P/E investors, this cutting edge HIT company was seeking a business development-oriented CFO to help negotiate complex contracts with large insurance providers. Arnold Partners delivered a winning candidate but business conditions lead our client to put the search on hold. A win from a delivery standpoint none-the-less.</p>					
 SI-Bone	CFO	Jeff Dunn	Laura Francis	Skyline Ventures, OrbiMed	Medical Device
<p>Backed by repeat venture relationships Skyline Ventures and OrbiMed, the CEO of SI-Bone knew exactly what he wanted—and Arnold Partners delivered. The company is in a fast growth mode and Laura Francis, whom we placed as CFO, had an immediate impact. The search was a case study in collaboration and coordination, taking just 35 days.</p>					
 Fractyl Labs	CFO	Harith Rajagopalan	Lisa Davidson	Domain Associates, Bessemer Venture P.	Platform Technology
<p>Backed by repeat venture relationships with Domain Associates and Bessemer Venture Partners, Boston-based Fractyl Labs was another case study in how to have a successful CFO search. The CEO knew exactly what he was looking for and what he was not looking for! After conducting the search on his own, his laser focus on hiring Arnold Partners helped land Lisa Davidson in record time.</p>					
 Paramit	CFO	Biloo Rataul	Rick Kent	Altaris Capital	Specialty Manufacturing
<p>Paramit is a middle market P/E-backed specialty manufacturing company in Morgan Hill. After nine months of looking on their own, the CEO from Direct Flow, who serves on their Board, suggested Arnold Partners to deliver results. In just a few weeks we had a strong slate of candidates and closed on the winner within just a few months.</p>					

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<p>Hercules Technology Growth Partners</p> 	VP Human Resources	Manuel Henriquez	Jennifer McKay VP HR	HTGC	Financial Services
<p>Arnold Partners' long-time relationship with the CEO at HTGC led him to call for a unique search for us—Vice President of Human Resources. Using our deep relationships we were able to deliver for him on short order. While not our core focus, it's proof that what matters most in search is having long-term relationships with the entire professional community.</p>					
<p>OCZ Technologies</p> 	CFO	Ralph Schmitt	Rafael Torres	Public	Public with significant challenges
<p>OCZ (Nasdaq: OCZT) is going through major changes. After a CEO succession, a new CFO was also needed. This difficult assignment needed to be handled with tenacity and a deep tap into the local CFO network. The company is now off to a new set of successes.</p>					
<p>Early Warning Services</p> 	CFO	Paul Finch	Mark Travi	Bank of America, Wells Fargo, JP Morgan Chase	Market leader, growth
<p>Early Warning is a unique organization owned by the largest banks in the nation. The incumbent CFO realized the role had out grown her and sought out a CFO with \$1B company experience. We were able to locate a local candidate for them in Phoenix.</p>					
<p>Miramar Labs</p> 	CFO/COO	Darrell Zoromsky	Brigid Makes	Morgenthaler, Domain Associates, Aisling Capital, Wasatch	Private, Commercial Launch.
<p>First time CEO needed a strong number two to take on all finance, I/T, HR, and operations issues as he focused on the commercial launch and customer relations.</p>					
<p>Nevro</p> 	CFO/COO	Konstantinos Alataris	Andrew Galligan	Three Arch Partners, J&J Development Corp, Bay City Capital	R&D in US with commercial operations in Europe.
<p>Placed CFO helped raise a significant fund raise shortly after starting.</p>					