















Company	Position	CEO	Investors
	CFO	Naveen Tewari	SoftBank, Kleiner Perkins
	Large International Mobile AdTech needed an investment banker to drive their acquisition strategy to consolidate the space. Found an MD from a leading investment bank.		
	CFO	Ryan Rhodes	Sutter Hill, InterWest
	Small cap public company needed to bring public company discipline to help drive top line growth. Delivered a perfect complement to the CEO.		
	CFO	Vince Angotti	Public
	Small cap public company poised for explosive growth needed public company CFO to prepare for commercialization and possible M&A. Delivered a seasoned pro.		
	CFO/COO	Co-Founder Dan Steele	Capital ZED
	Los Angeles based AI influencing platform company sought an experienced CFO/COO to help guide their growth. Landed the moon shot.		
	CFO	Bobby Solis	Private
	Global, Mid-Market logistics company needed a seasoned CFO to help modernize the company for an exit. Delivered public company CFO.		
	CFO	Reza Zadno	Orbimed, InterWest
	Delivered an experienced public company CFO for this pre-public drug/device manufacturing company. CEO is a repeat client.		
	Controller	Reza Zadno	Orbimed, InterWest
	We relocated the CFO to Boston, he needed a Controller to help ready the company for SOX and SEC reporting.		

Company	Position	CEO	Investors
	CFO	Kailash Ambwani	Scale, Sutter Hill
	This rapidly growing SaaS company needed a growth-oriented CFO to help with financing and expansion. Delivered them a SaaS expert to take them to the next level.		
	Audit Chair	John Herr	NVP, Bessemer
	Adaptive was seeking a Board Member/Audit Chair from a recently public SaaS company and someone from outside of the Bay Area. We delivered.		
	CFO/COO	Dave Zabrowski	Onset
	This innovative SaaS company was seeking a growth CFO; we delivered a public company CFO and the company was exited to HPE.		
	VP HR	Manuel Henriquez	Public (Nasdaq: HTGC)
	Manuel called after being frustrated with the search process for a new VP of Human Resources. We delivered in short order.		
	CFO	Kim Massana	JMI Equity
	P/E-backed Innovative sought a CFO to help drive global expansion. Our deep domain experience helped identify a slate of candidates quickly and accurately resulting in success.		
	CFO	Biloo Rataul	Altaris Capital
	This middle-market, P/E-backed manufacturer was looking for a CFO to help them scale. With international operations and strong backing, the placed CFO is now adding value.		
	CFO	Robert Wedinger	Versant, 5AM
	This specialty chemical company sought out a unique CFO to help drive large corporate partnerships as a fundraising tool. We delivered a GS banker to lead the charge.		