

## **Recent Searches by Arnold Partners, LLC**

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| Company                 | Position                                                                                                                                                                                                                          | CEO                     | Investors                                                              |
|-------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------------------------------------------------------|
|                         | CFO                                                                                                                                                                                                                               | Boris Sofman            | Andreessen, JP Morgan Chase                                            |
|                         | Anki is a leading consumer robotics company. They sought a leader to help bring a new level of discipline and predictability to the finance function. Found them a winner just days into the search.                              |                         |                                                                        |
| nanometrics             | CFO                                                                                                                                                                                                                               | Pierre-Yves Lesaicherre | Public                                                                 |
|                         | This is an active and open search. Seeking a public semiconductor or semiconductor equipment industry CFO.                                                                                                                        |                         |                                                                        |
| <b>i talend</b>         | CFO                                                                                                                                                                                                                               | Mike Tuchen             | Public                                                                 |
|                         | The team sought an investment banker CFO to help drive corporate strategy, IR and business development. We helped find the winner in less than 30 days.                                                                           |                         |                                                                        |
| <b>SHIFA</b> MED        | CFO                                                                                                                                                                                                                               | Amr Salahieh            | Private                                                                |
|                         | This highly successful technology incubator sought a CFO to help run the incubator as well as help their internal emerging growth companies. We identified the winning candidate just weeks into the search to a successful hire. |                         |                                                                        |
| pulmonX)                | CFO                                                                                                                                                                                                                               | Glen French             | Kleiner Perkins, DeNovo, Rodney<br>Perkins, Montreux Equity, Latterell |
|                         | This is an active an open search. We are seeking a medical device<br>CFO to help lead an IPO later this year.                                                                                                                     |                         |                                                                        |
| tile                    | Vice President Finance                                                                                                                                                                                                            | Mike Farley             | Bessemer Venture Partners, GGV<br>Capital, Khosla Ventures             |
|                         | After many changes in the finance arena, needed to find a calming force to drive innovation and automation for the company. Delivered a superstar in less than 60 days.                                                           |                         |                                                                        |
| Sintersect <sup>®</sup> | Vice President Finance                                                                                                                                                                                                            | Jeri Hilleman (CFO)     | Public                                                                 |
|                         | Having placed Jeri into XENT a few years ago, she asked for help in finding a number two. We persevered to find her an excellent addition to the team.                                                                            |                         |                                                                        |



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| <b>claret</b><br>medical | CFO                                                                                                                                                                                   | Azin Parhizgar   | Lightstone Ventures, Easton<br>Capital, Sante Ventures |
|                          | This Santa Rosa based commercial-stage company sought a growth stage CFO to help lead their commercial efforts. The company was acquired just as we identified the winning candidate. |                  |                                                        |
|                          | CFO/CEO                                                                                                                                                                               | Naveen Tewari    | SoftBank, Kleiner Perkins                              |
|                          | Large International Mobile AdTech needed an investment banker to<br>drive their acquisition strategy to consolidate the space. Found an MD<br>from a leading investment bank.         |                  |                                                        |
| RESTORATION<br>ROBOTICS  | CFO/CEO                                                                                                                                                                               | Ryan Rhodes      | Sutter Hill, InterWest                                 |
|                          | Small cap public company needed to bring public company discipline to help drive top line growth. Delivered a perfect complement to the CEO.                                          |                  |                                                        |
| accel-rx                 | CFO/CEO                                                                                                                                                                               | Vince Angotti    | Public                                                 |
|                          | Small cap public company poised for explosive growth needed public company<br>CFO to prepare for commercialization and possible M&A. Delivered a seasoned pro.                        |                  |                                                        |
| avedro                   | CFO                                                                                                                                                                                   | Reza Zadno       | Orbimed, InterWest                                     |
|                          | Delivered an experienced public company CFO for this pre-public drug/device manufacturing company. CEO is a repeat client.                                                            |                  |                                                        |
| Kercules.                | VP HR                                                                                                                                                                                 | Manuel Henriquez | Public (Nasdaq: HTGC)                                  |
|                          | Manuel called after being frustrated with the search process for a new VP of Human Resources. We delivered in short order.                                                            |                  |                                                        |
| paramit                  | CFO                                                                                                                                                                                   | Billoo Rataul    | Altaris Capital                                        |
|                          | This middle-market, P/E-backed manufacturer was looking for a CFO<br>to help them scale. With international operations and strong backing,<br>the placed CFO is now adding value.     |                  |                                                        |